

# Why has the COVID-19 pandemic increased support for Universal Basic Income?

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## **Abstract**

The 2020 global COVID-19 pandemic has led to a marked increase in positive discussion of Universal Basic Income (UBI) in political and media circles. However, we do not know whether there has been a corresponding increase in support for the policy in the public at large, or why. Here, we present two studies carried out in April and May 2020 in UK and US samples. In study 1 (n=802), we find that people express much stronger support for a UBI policy for the times of the pandemic and its aftermath than for normal times. This is largely explained by the increased importance they attach to a system that is simple and efficient to administer, and that reduces stress and anxiety in society. In study 2 (n=400), we pit UBI against an equally-generous but targeted social transfer system. We find that, for pandemic times, support shifts towards UBI. This is partially explained by a number of perceived advantages, such as simplicity of administration and suitability for a changing world. Our results illustrate how a changing social and economic situation can bring about marked shifts in policy preferences, through changes in citizen's perceptions of what is currently important.

## Introduction

The global COVID-19 pandemic of 2020 appears to have led to a marked increase in discussion of Universal Basic Income (UBI) as major plank of public policy. A UBI is an unconditional regular payment made to every citizen. This provides a minimum level of income regardless of events and is not withdrawn if individuals receive other payments. Media articles advocating serious examination of UBI have appeared, often specifically invoking the pandemic as having changed their authors' minds on the policy (e.g. Bush 2020; Volpicelli 2020). The Spanish government declared an intention to incorporate a UBI, which is now likely to be realised as a minimum income guarantee to some 2.5 million people, as a fundamental part of its policy response (Ng 2020). In the UK, a motion to introduce a UBI has been signed by 100 parliamentarians from across the political spectrum (Pickard 2020). Thus, it would seem that the crisis has shifted the UBI debate. However, we do not currently know how general this shift might be; it could be restricted to a few policymakers and commentators. Thus, the first question we address in this study is whether the pandemic has made UBI more attractive for members of the UK and US populations in general.

If a broader shift in public opinion did exist, this would present an opportunity to expose what the appealing and unappealing features of UBI were anyway. UBI has been advocated as desirable on a range of philosophical, health and economic grounds (see e.g. Johnson, Johnson, and Webber 2020; Martinelli 2017; Standing 2017). However, evidence on its broad public appeal is more mixed. On the one hand, recent polling evidence shows moderate or high levels of support in many developed countries. In the European Social Survey of 2016, 56% supported the idea of UBI, with the proportion exceeding 45% in 20 of the 23 countries (Roosma and van Oorschot 2019). Majorities of people find pro-UBI arguments based on provision of security and reduction of bureaucracy convincing (Ipsos MORI 2017).

On the other hand, support drops quite markedly when respondents are told that a UBI scheme would come at the expense of higher taxation or existing welfare benefits (Ipsos MORI 2017). In the same polls that find large pluralities supportive of a UBI, pluralities of respondents also feel that the money could be better spent targeting help to the poor (Populus 2018), or that there would be negative consequences for willingness to work (Dalia Research 2017). UBI schemes appear to violate a basic intuitive principle of social transfer systems: that help should go to those who are 'deserving', where deservingness is constituted by being in need, doing something in return for the assistance, and not being responsible for their need (for a range of relevant evidence, see Aaroe and Petersen 2014; Nettle and Saxe 2020; van Oorschot 2006; Piff et al. 2020).

One account of these apparently contradictory findings is that people can infer and represent a range of both negative and positive features of UBI, or any other policy proposal, often simultaneously. Their overall support for the policy will reflect the weights they assign to these negative and positive features. The weights a person assigns could respond to features of the current situation, as Nettle and Saxe (2020) recently argued. Thus, a policy that feels right for peacetime may not feel suitable for war; and, pertinently, one that feels right for normal times may no longer feel right for a pandemic. If this broad view is right, then any pandemic-related changes in support for UBI will be at least partly explicable by shifts in the importance assigned to perceived negative and positive consequences of the policy.

Here, we report two studies of UK and US respondents conducted during the height of pandemic lockdowns. We first established how much better or worse an idea the respondent thought UBI was for pandemic than for normal times. Our hypothesis was that the pandemic would have made a UBI scheme more attractive. We then explored what importance respondents assigned to commonly-discussed advantages and disadvantages of UBI. We examined how the importance of different considerations shifted in the context of the pandemic. Our hypothesis was that any shift in support

for UBI would be systematically related to, and hence explicable by, situation-related changes in what was deemed important in a social transfer policy.

## **Study 1**

In study 1, our key outcome measure was how good an idea the respondent thought a UBI scheme, which we described to them in brief, would be for their country. Each respondent answered twice: once thinking about how things were in normal times, as if the pandemic had not occurred, and once thinking about the times of the pandemic and the aftermath. We also listed a set of nine propositions about UBI that might be considered advantages (e.g. simplicity to administer) or disadvantages (e.g. receipt by rich people who do not need it). The propositions were generated through discussion amongst the authors, on the basis of our understanding of commonly discussed reasons for and against the policy (e.g. Gibson, Hearty, and Craig 2018). Respondents rated the importance of each proposition, again twice, for normal and pandemic times. We aimed to predict a respondent's support for UBI by their rated importance of the advantages and disadvantages. We then asked: what propositions does the pandemic make more important, and what propositions less important? Hence, can we explain why support for UBI is shifted by the pandemic, assuming that it is?

Data were gathered on April 7<sup>th</sup> 2020, from members of prolific.co, a crowd-sourcing platform for psychological and social research. By that date, in the UK, there had been 55,000 positively identified cases and 7,500 deaths from COVID-19 (Financial Times 2020). Strict 'stay at home' regulations had been in place since March 23<sup>rd</sup>. In the USA, almost 400,000 cases and 13,000 deaths had been identified (Financial Times 2020). Most states had introduced 'stay at home' regulations over the three weeks prior to data collection.

## **Methods**

### *Participants*

802 members of prolific.co completed the study online on April 7<sup>th</sup>, 2020, in return for a payment of £1.20. Responses were limited to those both born and resident in either the UK or USA, with equal target sample sizes for each. Samples in each country were gender-balanced by design.

### *Design and measures*

Our survey materials and analysis plan were pre-registered and are freely available at: <https://osf.io/eyq92/>. The survey first described a UBI as: "a social security system where every citizen is paid a modest guaranteed income every month, just enough to cover basic necessities. The payment is the same for everyone. The payment is not conditional on what other earnings the person has and they do not have to do anything in particular to receive it". Respondents were then asked, thinking about normal times as if the current pandemic had not occurred, how bad or good an idea it would be to introduce a UBI in their country. Response was via a horizontal slider anchored with 0=bad idea, and 100=good idea. They were then asked, "thinking about how things are right now, how bad or good an idea would it be to introduce a UBI in your country for the period of the current COVID-19 pandemic and its aftermath?" Response was again via a horizontal slider from 0 to 100.

A second section of the survey listed, in random order, nine propositions expressing advantages or disadvantages of UBI (for wording see protocol). For each proposition, participants were asked to rate first how true they thought it was of UBI; second, how important they saw it being for the desirability of UBI in normal times; and third, how important they saw it being for the desirability of UBI in the times of the pandemic and its aftermath, again on horizontal sliders from 0-100. All nine propositions were rated as true of UBI to a substantial extent (mean truth ratings 43.12 – 75.97). This satisfied us that we had identified propositions that were thought of by many people as

relevant advantages or disadvantages of UBI. Henceforth, we focused our analysis on the ratings of importance. Weighting the importance by the degree the proposition was thought to be true produced extremely similar results to those presented below.

We also gathered a number of sociodemographic variables: age; gender; subjective socioeconomic status via the MacArthur ladder (Operario, Adler, and Williams 2004); left-right political orientation; and the extent their own life had been negatively affected by the pandemic. In addition, the survey contained several other exploratory questions regarding perceptions of the pandemic, and the likely impact of UBI on their own behaviour, that we do not analyse here (for full details see protocol).

### *Data analysis*

Data were analysed in R (R Core Development Team 2018), using paired t-tests and general linear models, as outlined in the results section. Raw data and R scripts are freely available at: <https://osf.io/eyq92/>. Our main pre-registered confirmatory prediction was that support for UBI for pandemic times should be higher than for normal times. The rest of the analyses are considered exploratory.

## **Results**

### *Characterization of sample and socio-demographics of UBI support*

Table 1 provides descriptive statistics for the samples in study 1. The samples showed a good spread of ages and a range of subjective socioeconomic statuses. Normal times support for UBI was significantly predicted by subjective socioeconomic status (with lower status entailing higher support:  $B = -1.16$ , s.e. 0.55,  $t = 2.11$ ,  $p = 0.03$ ) and left-right political orientation (with more left-wing orientation entailing higher support:  $B = -0.50$ , s.e. 0.04,  $t = -12.37$ ,  $p < 0.001$ ). Neither age ( $B = -0.07$ , s.e. 0.08,  $t = -0.88$ ,  $p = 0.38$ ) nor gender ( $B_{\text{male}} = 0.74$ , s.e. 1.92,  $t = 0.39$ ,  $p = 0.70$ ) were significant predictors. These sociodemographic variables only explained 17% of the variation in normal times UBI support (a figure that was not increased by adding country to this model, and country was not a significant predictor;  $B_{\text{usa}} = -2.89$ , s.e. 1.99,  $t = -1.45$ ,  $p = 0.15$ ).

### *UBI support for pandemic versus normal times*

Support for UBI was significantly higher for pandemic times (mean 80.27, s.d. 24.89) than normal times (mean 64.23, s.d. 29.81;  $t = 22.07$ ,  $p < 0.001$ ; figure 1A). This would be considered a large effect (Cohen's  $d$  0.78) by conventional criteria. Of the 802 respondents, 576 supported UBI more strongly for pandemic than normal times; 163 supported it equally; and 63 supported it less strongly. The shifts were very similar in the two countries (UK: Cohen's  $d$  0.81,  $t = 16.21$ ,  $p < 0.001$ ; USA: Cohen's  $d$  0.74,  $t = 14.94$ ,  $p < 0.001$ ). Political orientation weakly predicted the magnitude of pandemic-related shifts in support, with more right-wing people having larger positive shifts ( $B = 0.11$ , s.e. 0.03,  $t = 2.64$ ,  $p < 0.001$ ). However, this was an artefact of more right-wing people having lower support in normal times, and hence more scope for an increase (figure 1B). Neither UBI support in pandemic times ( $B = 0.03$ , s.e. 0.03,  $t = 0.78$ ,  $p = 0.44$ ), nor the shift in support ( $B = 0.00$ , s.e. 0.03,  $t = 0.07$ ,  $p = 0.95$ ), was predicted by the extent the respondent's own life had been negatively affected by the pandemic.

Table 1. Sociodemographic statistics for the respondent samples for study 1. Shown are means, standard deviations, and ranges; or counts.

	UK (n = 400)	USA (n = 402)	Overall (n = 802)
Age	36.35, 12.66, 18-82	30.76, 10.18, 18-69	33.55, 11.81, 18-82
Gender	Male 199, Female 201	Male 200, Female 202	Male 399, Female 403
Subjective socioeconomic status (ladder position, 1=bottom, 10=top)	5.19, 1.69, 2-10	5.22, 1.80, 1-10	5.21, 1.74, 1-10
Political orientation (0 = left, 100 = right)	42.68, 21.62, 0-100	34.82, 25.61, 0-100	38.75, 24.01, 0-100
Personally affected by pandemic (0 = not at all, 100 = very much)	58.91, 25.06, 0-100	56.52, 26.75, 0-100	57.71, 25.93, 0-100

### *Predicting support for UBI from advantages and disadvantages*

The importance ratings of the nine propositions relating to UBI varied substantially from individual to individual, with no proposition universally important or unimportant, especially in normal times (figure 2A). The normal-times importance ratings of the nine propositions together explained 49% of the variation in normal-times UBI support. The regression coefficients for each of the nine propositions are shown in figure 2B. Respondents supported UBI more strongly in normal times if they rated as more important having a system that is efficient and simple to administer; that reduces stress and anxiety; and that gives every individual a value; and, to a lesser extent, having a system that is hard to cheat. They supported UBI less strongly if they assigned more importance to labour reduction or receipt by the rich or undeserving. The remaining propositions were negligible predictors of support for UBI. We repeated the same exercise, but predicting pandemic times support for UBI from the rated importance of the nine propositions for pandemic times. The beta coefficients were virtually identical to those for normal times (figure 2B; variance explained 45%).

### *Explaining the shift in support for UBI with the pandemic*

We calculated the standardized shift in rated importance of each proposition from normal to pandemic times (figure 2C; all these shifts were significantly different from zero at  $p < 0.05$ , apart from 'hard to cheat'). Efficiency and simplicity to administer; reduction in stress and anxiety; and giving every individual a value all became substantially more important. By contrast, labour reduction, and receipt by the rich and undeserving, all became somewhat less important. Those propositions that became more important in the pandemic are exactly those that positively predicted support for UBI in normal times, whilst those that became less important tended to be negative predictors (compare figure 2B and 2C).

We combined the normal-times regression model of UBI support on rated importance of the propositions with the observed shifts in rated mean importance of each proposition as we move to pandemic times. This predicted that UBI support should increase by a mean of 15.73 points for pandemic times, remarkably close to the observed mean shift of 16.03 points. We then created a predictor variable for each respondent's personal shift in support, using the between-individuals regression model of how normal-times UBI support relates to importance ratings, in conjunction with that individual's personal changes in importance ratings. This predictor variable, in interaction with normal-times support, did indeed significantly predict individuals' actual shifts (main effect:  $B =$

-0.54, s.e. 0.07,  $t=8.02$ ,  $p < 0.001$ ; interaction:  $B = 0.004$ , s.e. 0.001,  $t = -3.02$ ,  $p < 0.001$ ). It explained an additional 7% of the variation compared to normal-times support alone.

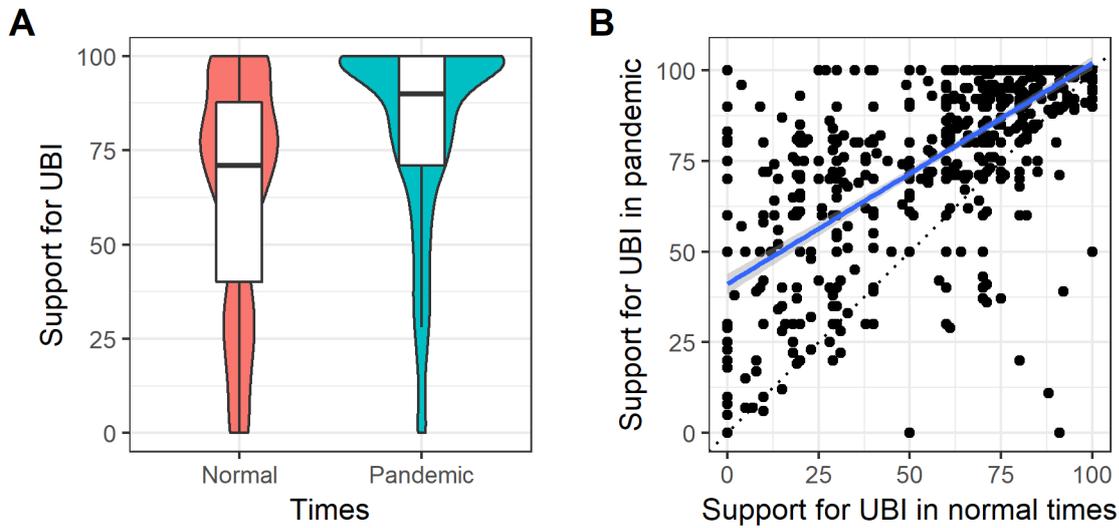


Figure 1. A. Boxplots of UBI support in normal and in pandemic times, study 1. Violins show the distribution of the data. B. Individual responses for UBI support in normal and pandemic times, study 1. The dotted line shows the line of equality, whilst the solid line is a linear fit through the data.

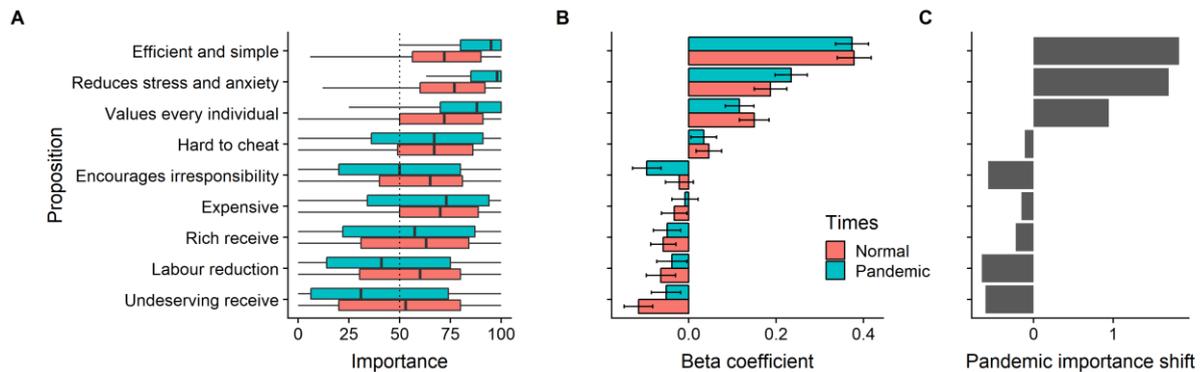


Figure 2. A. Boxplots of the rated importance of the UBI-related propositions, for normal (red) and pandemic (green) times, study 1. B. Regression coefficients (standardized betas) predicting support for UBI from rated importance of nine UBI-related propositions, study 1. The model was estimated separately for the normal-times data (red), and the pandemic-times data (green). Error bars show  $\pm 1$  standard errors. C. Shift in importance of each proposition when comparing pandemic times to normal times, study 1. Shift is expressed in terms of Cohen's  $d$  (mean shift expressed in units of its standard deviation).

## Discussion

We found substantially higher support for the introduction of UBI for the times of the pandemic and its aftermath than normal times. Moreover, people's support for UBI was systematically related to what they viewed as important in a social transfer policy: the more important they rated simplicity and efficiency of administration, reducing stress and anxiety, giving every individual a value, and having a system that is hard to cheat, the more they supported UBI. Conversely, the more important they considered possible labour market reduction, and receipt by the rich and undeserving, the less they supported UBI. The pandemic did not change this pattern of associations. It merely shifted the level of importance of the different considerations: efficiency and simplicity of administration, and reducing stress and anxiety, in particular, became substantially more important to many respondents; and hence, it is logical that their degree of support for UBI increased concomitantly. We found, in general, a close correspondence between the observed shift in support for UBI, and the shift we ought to have expected given the shifts in what people viewed as important under the pandemic situation.

We found a high level of support for UBI in these samples: even for normal times, mean support was 64 on a 100-point scale. UBI was most supported by those who viewed themselves as left-wing, and somewhat more by those whose subjective socioeconomic status was lower, but there were no significant age or gender differences. As these are features of study 2 as well, we return to them in the General Discussion. We also defer discussion of what the most important advantages and disadvantages of UBI were perceived to be until that point.

There have been many media discussions of the desirability of a UBI-style policy for the pandemic situation and its aftermath (see Introduction). Whether our respondents had encountered these and been convinced by them, or shifted their opinions independently, we are unable to say. However, the data do show that the case for a UBI-style response to the pandemic appears to be compelling to many people in these samples, and to a very similar degree in the two countries. We found a high degree of cognitive coherence in people's views on UBI: they could represent both bad and good features, and their overall support for the policy was fairly well predicted by the weights they assigned to those features. The pandemic situation changed those weights, and hence changed the overall support for the policy in an explicable way.

## Study 2

Though study 1 revealed an increase in support for UBI for pandemic times, it suffered from a major limitation. Participants were not presented with an alternative to UBI that they might favour even more strongly. What we detected may not have been a pandemic-related increase in support for UBI specifically, but a pandemic-related increase in support for redistributive schemes in general, with UBI being the scheme we happened to mention. Indeed, past research has found that those who hold a more favourable view of UBI often *also* hold favourable views of targeted social transfer schemes (Roosma and van Oorschot 2019). In study 2, therefore, we investigated how the pandemic affected people's preference between a UBI scheme and a targeted scheme, where these were mutually exclusive alternatives. In constructing our survey, we stipulated that the two schemes were of equal overall generosity, to remove any confound from respondents merely wishing more money to be spent on social transfers.

The design of study 2 was analogous to study 1. Participants expressed a preference, on a continuum, between a briefly-described targeted scheme and a briefly-described UBI scheme. They expressed the preference once for normal times, and again for the times of the pandemic and its aftermath. In addition, we presented a set of sixteen desirable properties of social transfer systems. This set was enriched compared to the nine propositions of study 1, to include broader considerations such as likely effects on crime and the economy, and the extent to which the respondent thought they might benefit personally. Our goals were to examine which properties

respondents felt were better satisfied by a UBI and which by a targeted system; and how important each property was, for normal times and for pandemic times. Hence we sought to explain why any pandemic-related shift from a preference for targeting to UBI had occurred, in terms of situation-related shifts in what properties are important.

In addition to the above, we included in study 2 some additional questions designed to shed further light on the findings of study 1. Specifically, in relation to the study 1 finding that people think the pandemic has made it more important to reduce stress and anxiety, we asked how much respondents thought the pandemic had increased stress and anxiety, and for whom. In relation to the study 1 finding that the pandemic makes simplicity of administration more important, we asked additional questions designed to probe why administration might be particularly difficult in pandemic times.

## **Methods**

### *Participants*

As for Study 1, participants were members of prolific.co. Study 1 participants were excluded from participation. In view of the clear patterns obtained in study 1, we reduced sample size to 400 respondents. Again the sample was equally balanced between the UK and USA, and between genders. Participants received £1.50 for taking part. Data collection was on May 7<sup>th</sup> 2020. By this time, the UK had over 200,000 cases and 30,000 confirmed deaths. The USA had 1.2 million confirmed cases and almost 70,000 deaths (Financial Times 2020). Stay at home measures were still in place substantially unchanged in both countries.

### *Design and measures*

The survey materials and pre-registered protocol are freely available at: <https://osf.io/7qwfm/>. The survey began by briefly describing a UBI and a targeted welfare system (for wording, see protocol). Participants were then presented with 16 positive propositions (order of presentation randomized) representing properties that might be desirable in any social transfer system (e.g. 'Would be effective at reducing stress and anxiety'; 'Would be simple and easy to administer') and, for each, asked to provide their view on whether a targeted welfare scheme or a UBI would better satisfy the property. Responses were given via horizontal sliders from 0 'More true targeted' to 100 'More true universal' via 50 'About equally true', with initial slider position set at 50. The composition of this set arose from discussion amongst the authors in light of the study 1 findings.

In a second section of the survey, participants were asked: 'Thinking about how things are in normal times, if the current pandemic had not occurred, do you think a targeted welfare system or a Universal Basic Income system is a better idea, assuming the two systems cost exactly the same amount of money over all?'. The following question was: 'Now thinking about the times of the current pandemic and its aftermath, think a targeted welfare system or a Universal Basic Income system is a better idea, assuming the two systems cost exactly the same amount of money over all?'.

A subsequent section repeated the 16 propositions (again in random order) twice more, asking for the respondent's view on how important this property would be of any social transfer system (using a slider from 0 'Very unimportant' to 100 'Very important'). In the first block, they were asked to think about normal times and in the second block, pandemic times. The propositions were rephrased declaratively for this section (e.g 'It is effective at reducing stress and anxiety'; 'It is simple and easy to administer').

A penultimate section asked five questions designed to further understand the findings concerning stress and anxiety, and simplicity of administration, from study 1. Specifically, we asked how much the respondent thought the pandemic had increased stress and anxiety first, for those already receiving welfare payments; and second, for those who were not previously receiving welfare

payments. We also asked whether the pandemic had made it more difficult than before for the government to accurately assess people's need; whether the pandemic made it more exhausting and stressful for people to demonstrate their need; and whether the desperation caused by the pandemic meant that people could not now afford the delays caused by extra paperwork.

The final section asked for some sociodemographic variables as in study 1. In addition to the single-item left-right political orientation measure, we also used two further items to separate social from economic conservatism (Claessens et al. 2020; see protocol for wording). Although the correlation between social and economic conservatism was only modest ( $r = 0.27$ ), both measures correlated in the expected way with the single-item left-right measure (economic conservatism:  $r = -0.53$ ; social conservatism:  $r = -0.50$ ). Moreover, they did not show differential associations with UBI preference. Hence, in what follows, we restrict attention to the single-item left-right measure.

### *Data analysis*

Data were analysed in R (R Core Development Team 2018) using t-tests and general linear models, as outlined below. Raw data and R scripts are available at: <https://osf.io/7qwfm/>. Our data analysis strategy essentially mirrored that for study 1, with the difference that the outcome variable is (shift in) system preference rather than UBI support; and in study 2 there were sixteen desirable properties, rather than nine propositions, as predictors. Our pre-registered predictions were that the pandemic would be associated with a shift in preference away from a targeted system, and towards UBI; and that this shift would occur across the political spectrum. All other analyses were described as exploratory. The property of not discouraging work was not asked for pandemic times, due to human error. This variable is therefore excluded from analyses involving pandemic times or the shift from normal to pandemic times.

## **Results**

### *Characterization of sample and socio-demographics of UBI support*

Table 2 provides descriptive statistics for the samples in study 2. The distributions of ages, subjective socioeconomic status, political orientations, and extent affected by the pandemic were very similar to study 1, and similar across the two countries. Amongst the sociodemographic variables, system preference was predicted by political orientation (with more left-wing orientation entailing higher, i.e. more pro-UBI, system preference:  $B = -0.46$ , s.e. 0.07,  $t = -6.56$ ,  $p < 0.001$ ). Neither age ( $B = -0.05$ , s.e. 0.13,  $t = -0.39$ ,  $p = 0.70$ ), gender ( $B_{\text{male}} = 6.21$ , s.e. 3.33,  $t = 1.86$ ,  $p = 0.06$ ), nor subjective socioeconomic status ( $B = -0.46$ , s.e. 0.97,  $t = 0.48$ ,  $p = 0.63$ ) were significant predictors.

Sociodemographic variables only explained 10% of the variation in normal times system preference (a figure that was not increased by adding country to this model, and country was not a significant predictor;  $B_{\text{usa}} = 2.34$ , s.e. 3.27,  $t = 0.72$ ,  $p = 0.48$ ).

### *System preference for pandemic versus normal times*

System preference was significantly more pro-UBI for pandemic times (mean 70.23, s.d. 30.30) than for normal times (mean 60.35, s.d. 33.83;  $t = 6.86$ ,  $p < 0.001$ ; figure 3). This corresponds to a medium effect size (Cohen's  $d = 0.34$ ). Of the 400 participants, 192 had a more pro-UBI preference under pandemic than normal times; 124 had exactly the same preference; and 84 had a more pro-targeting preference. The shifts to UBI were very similar in the UK (Cohen's  $d = 0.35$ ,  $t = 5.02$ ,  $p < 0.001$ ) and US respondents (Cohen's  $d = 0.33$ ,  $t = 4.70$ ,  $p < 0.001$ ). The shift in preference was not significantly predicted by left-right orientation ( $B = -0.03$ , s.e. 0.06,  $t = 0.48$ ,  $p = 0.63$ ). Neither the preference shift ( $B = 0.01$ , s.e. 0.06,  $t = 0.19$ ,  $p = 0.85$ ), nor the absolute system preference for pandemic times ( $B = -0.03$ , s.e. 0.06,  $t = -0.57$ ,  $p = 0.57$ ), was associated with the extent to which the respondent's own life had been affected by the pandemic.

Table 2. Sociodemographic statistics for the respondent samples for study 2. Shown are means, standard deviations, and ranges; or counts.

	UK (n = 200)	USA (n = 200)	Overall (n = 400)
Age	33.98, 12.54, 18-75	35.83, 12.17, 18-71	34.90, 12.37, 18-75
Gender	Male 98, Female 101, Other 1	Male 98, Female 100, Other 1, PNTS 1	Male 196, Female 201, Other 2, PNTS 1
Subjective socioeconomic status (ladder position, 1= bottom, 10 = top)	5.22, 1.71, 1-9	5.40, 1.64, 1-9	5.31, 1.68, 1-9
Political orientation (0 = left, 100 = right)	39.22, 22.39, 0-100	34.77, 25.33, 0-100	38.99, 23.89, 0-100
Personally affected by pandemic (0 = not at all, 100 = very much)	58.79, 24.43, 0-100	53.44, 26.95, 0-100	56.11, 25.83, 0-100

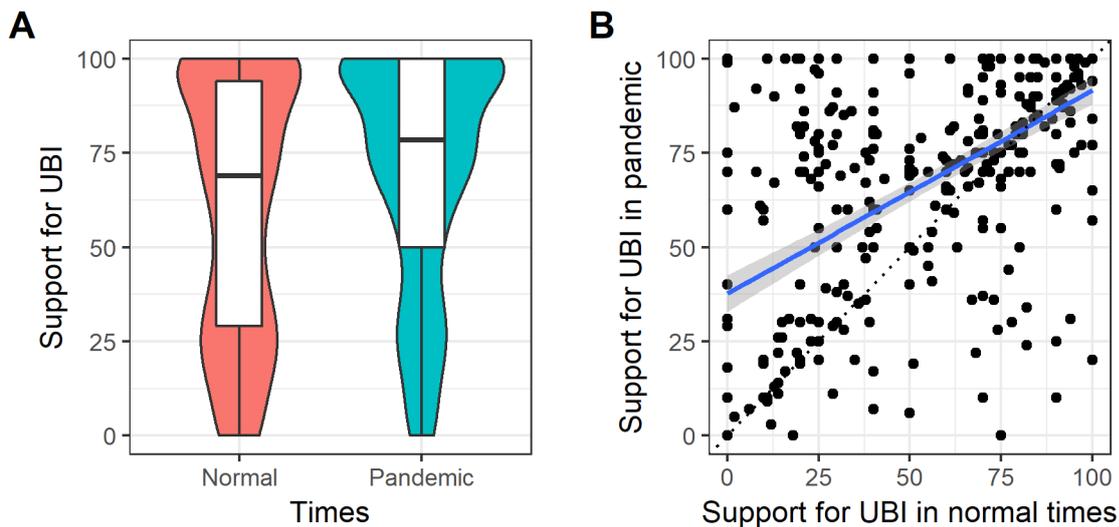


Figure 3. A. Boxplots of UBI support in normal and in pandemic times, study 2. Violins show the distribution of the data. B. Individual responses for UBI support in normal and pandemic times, study 2. The dotted line shows the line of equality, whilst the solid line is a linear fit through the data.

*Which desirable properties are better served by a targeted system, and which by UBI?*

All of the sixteen desirable properties had mean system ratings that were significantly different from 50 (one-sample t-tests, all  $p < 0.001$ ; figure 4). Fifteen of the sixteen were on average rated as better delivered by UBI. The only one better delivered by a targeted system was making sure that help goes to those most in need. The effect sizes of the UBI advantage were variable, with UBI most clearly preferable for simplicity of administration, suitability for an unpredictable world, being hard to cheat, avoiding people falling between the cracks, and benefiting the respondent personally (figure 4).

*Predicting system preference from importance of properties*

All sixteen of the properties were on average considered moderately to highly important, but each showed considerable variation, with different properties most important to different people (figure 5A). We created a general linear model of system preference in normal times from the rated normal-times importance of the sixteen properties. This model explained 18% of the variation. The regression coefficients from this model are shown in figure 5B. The strongest positive predictors were simplicity of administration, poverty reduction, suitability for unpredictability, and personal benefit. The strongest negative predictors were making sure help was directed to the neediest, having a system that was hard to cheat, and not leading to irresponsible behaviour. We repeated the same exercise for pandemic times (figure 5B). The variance explained by this model was 11%. The observed relationships showed some similarities to, and some discrepancies from, normal times. For example, attaching importance to simplicity of administration was a positive predictor of UBI preference in both normal and pandemic times. By contrast, attaching importance to a system that would personally benefit the respondent was a positive predictor of UBI preference in normal times, but tended to be a negative one in pandemic times; and bringing society together was a positive predictor of UBI preference in pandemic times, but not in normal times.

#### *Explaining the shift in system preference with the pandemic*

The standardized shift in rated importance of each property when thinking about pandemic times is shown in figure 5C. All these shifts were significantly different from 0 at  $p < 0.05$ , with the exception of poverty reduction, fairness, increasing wellbeing, valuing every individual, and helping the needy (the last was only marginally non-significant,  $p = 0.05$ ).

To predict the mean shift in system preference from normal to pandemic times, we combined the normal-times regression model of UBI preference on rated importance of the properties, with the observed pandemic-related importance shifts. This predicted that UBI preference should increase by a mean of 5.16 points for pandemic times. This somewhat underestimated the observed shift of 9.88 points. We then created a variable to predict each individual's shift in system preference from their individual shifts in property importance. This predictor variable, in interaction with normal-times preference, significantly predicted the shift in preference (main effect:  $B = -0.38$ , s.e. 0.16,  $t = -2.44$ ,  $p = 0.02$ ; interaction:  $B = 0.005$ , s.e. 0.002,  $t = 2.25$ ,  $p = 0.03$ ), though with only a small increase in variance explained (1%) compared to a model including normal times preference alone.

#### *Further questions on the consequences of the pandemic*

Respondents felt that the pandemic had increased stress and anxiety for people not previously receiving welfare payments substantially more than it had for people who had previously been receiving welfare payments (not previously receiving: mean 74.81, s.d. 20.76; previously receiving: mean 55.61, 30.33;  $t = 10.55$ ,  $p < 0.001$ ). In a model predicting pandemic-times system preference from normal-times system preference and the answers to the two stress and anxiety questions, the extent to which the pandemic had increased stress and anxiety for people previously receiving welfare payments was not a significant predictor ( $B = -0.03$ , s.e. 0.04,  $t = -0.84$ ,  $p = 0.40$ ), but the extent to which it has increased stress and anxiety for those not previously receiving welfare payments was ( $B = 0.15$ , s.e. 0.06,  $t = 2.54$ ,  $p = 0.01$ ). In other words, people's pandemic-related preference was more pro-UBI to the extent that they thought the pandemic had negatively affected people not previously receiving welfare payments, but unrelated to their views of its effect on those previously in receipt of welfare.

There were high levels of endorsement of the statements that the pandemic made it hard for the government to assess need (mean 71.94, s.d. 24.44); made it more exhausting and stressful for individuals to demonstrate their need (mean 76.64, 20.86); and made people so desperate that they could not afford the delays caused by paperwork before receiving assistance (mean 85.61, s.d. 16.57). Of these, the first two items did not significantly predict a more pro-UBI system preference

for pandemic times ( $B = -0.02$ , s.e. 0.06,  $t = -0.37$ ,  $p = 0.71$ ;  $B = 0.05$ , s.e. 0.07,  $t = 0.72$ ,  $p = 0.47$ ), but the third did ( $B = 0.23$ , s.e. 0.08,  $t = 2.85$ ,  $p = 0.005$ ).

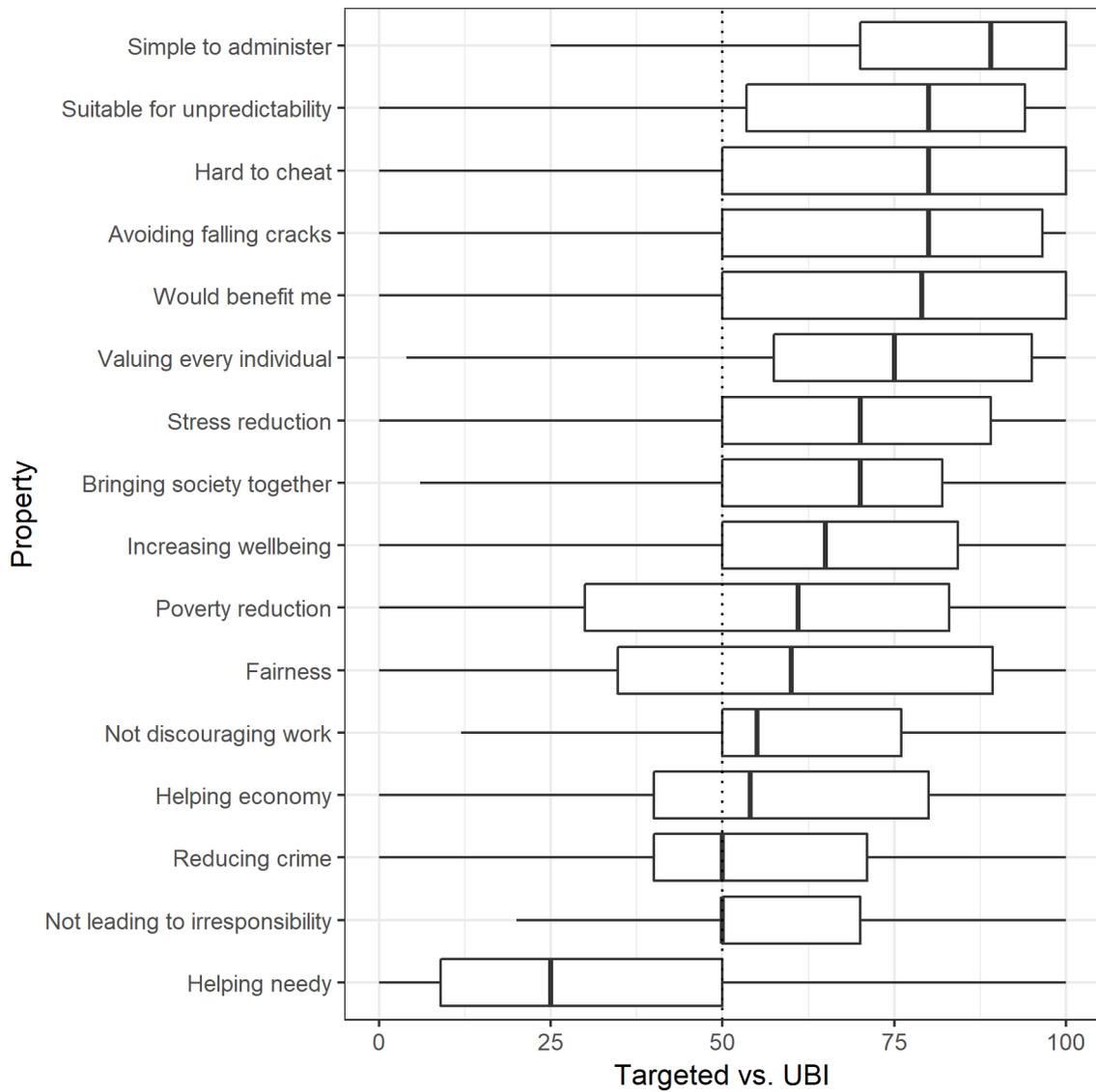


Figure 4. Boxplots of ratings of the extent to which a targeted welfare system (0) or a UBI (100) better satisfies sixteen properties of a social transfer system, study 2.

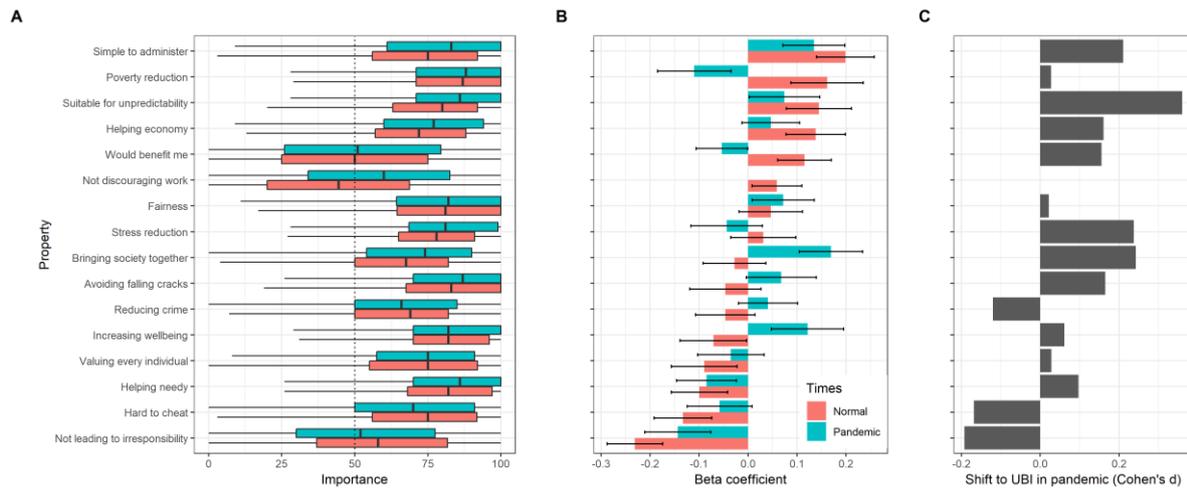


Figure 5. A. Boxplots of rated importance of sixteen properties of a social transfer system, for normal and pandemic times, study 2. B. Regression coefficients (standardized betas) predicting preference for UBI from rated importance of the sixteen properties, study 2. The model was estimated separately for the normal-times data (red), and the pandemic-times data (green). Error bars show  $\pm 1$  standard errors. C. Shift in importance of each property when comparing pandemic times to normal times, study 2. Shift is expressed in terms of Cohen's  $d$  (mean shift expressed in units of its standard deviation)

## Discussion

In study 2, we pitted a UBI scheme against a targeted welfare scheme of equal overall generosity. Respondents were relatively favourable to the UBI scheme in normal times, but more saliently, shifted their preference in the pro-UBI direction for pandemic times. This shift was smaller than the shift in general UBI support observed in study 1, but still substantial. Thus, only part of the increase in pandemic-related UBI support seen in study 1 represents an increase in support for generous social transfers in general. There is also an increase in attraction to universality and unconditionality in particular. This shift was observed in exactly the same way in both countries.

Compared to the targeted system, UBI was favoured on average for *all* properties other than making sure help went to those most in need. The latter finding represents a sense-check: if respondents had not rated targeting as better for making sure help goes to those most in need, this might have suggested they did not understand the schemes described. The degree of UBI advantage varied with the property in question, being strongest for simplicity of administration, being hard to cheat, and avoiding people falling between the cracks. These particular samples of respondents also mostly felt that a UBI scheme would benefit them personally more than a targeted scheme.

The reasons for people's preferences between targeted welfare and UBI appeared to be less coherent and explicable than their overall level of UBI support. There are a number of lines of evidence for this claim. First, sociodemographic variables such as left-right orientation explained only 10% of the variation in system preference between targeting and UBI, compared to 17% of the variation in overall UBI support in study 1. Second, in both studies, we obtained ratings of a set of properties of welfare systems of which the respondents rated the importance. In study 1, these importance ratings explained fully half the variation in UBI support. In study 2, it was only 11-18%, despite the fact that we provided respondents with a wider range of properties to rate. Third, in study 1, the importance beliefs that predicted UBI support in normal times predicted UBI support in almost exactly the same way in pandemic times, whereas in study 2 this was not true. Moreover, in

study 2 we observed some puzzling discrepancies. For example, UBI was rated as substantially better than targeted welfare for being hard to cheat; and yet belief in the importance of a social transfer system being hard to cheat was a negative predictor of preference for UBI. For all these reasons, we suggest that people's intuitions about universality versus targeting when presented with a direct trade-off between the two are weaker and less clear than when they are just rating a universal system against no specified alternative. Indeed, as we know, those who are more in favour of UBI also tend to be more in favour of targeted welfare systems anyway (Roosma and van Oorschot 2019), and support for UBI can be markedly decreased by pointing out explicitly that it would come at the expense of existing targeted assistance (Ipsos MORI 2017).

We were able to partly explain the shift in preference towards UBI for pandemic compared to normal times. Simplicity of administration, suitability for an unpredictable world, need to reduce stress and anxiety, and the need to bring society together were all rated as substantially more important for pandemic times, and these were all properties that favour UBI. By contrast, avoiding irresponsible behaviour, a negative predictor of UBI preference, was rated as less important for pandemic times. However, respondents' shifts in importance ratings did a less good job of predicting their shift in system preference, compared to study 1.

Our follow-up questions on the consequences of the pandemic shed considerable light on the findings, in both studies, that stress and anxiety reduction, and simplicity of administration, become more important in the pandemic and are central to the reasons that UBI becomes more favoured. Respondents felt that there had been an increase in stress and anxiety, but it had fallen differentially on those *not* previously receiving welfare payments. That is, the pandemic had brought adversity to sectors of society that were previously secure (and presumably deserved to be so). It is thence logical that augmenting the existing targeted welfare systems does not solve the problem: instead, a new form of social transfer is needed that reduces stress and anxiety for everyone. Likewise, respondents believed that the pandemic made it more difficult for governments to assess, and people to demonstrate, need; and that delays due to paperwork would be particularly unacceptable in these desperate times. This squares with the increase in importance assigned to simplicity of administration, which is considered one of the main strengths favouring UBI in both studies.

## **General Discussion**

In fairly diverse samples of the UK and US population, we found substantial positive shifts in attitudes to UBI in the context of the pandemic and its aftermath. There was a large increase in overall support for UBI (study 1), and a moderate shift in preference between a UBI scheme and a targeted scheme that was equally generous overall (shift 2). These shifts were extremely similar across the two countries and not substantially different across the left-right political spectrum. These findings suggest that the pro-UBI shifts in opinion that have appeared in the media and policy circles in the context of the pandemic either reflect, or have led to, a broad shift in attitude to the policy in these populations.

Our studies also suggest that people support UBI for at least somewhat coherent reasons. They can represent a range of implications or consequences of the policy, both negative and positive, and their overall evaluation of it is partially predictable from the importance they assign to these features. What the pandemic does, in respondent's minds, is change the importance of several of the features; their shift in overall support for the policy then follows. This was much more clearly true in study 1, where overall support for UBI was well predicted by rated importance of the policy's advantages and disadvantages, and the shift in support was well predicted by the shifts in those importance ratings. In study 2, where we pitted UBI directly against a targeted system, the pattern was less clear: the importance ratings given to the various features of the policy were weaker and less consistent predictors of overall preference for the policy, and the shift in importance ratings was a poorer predictor of the shift in preference in relation to the pandemic. This suggests that people

have intuitions about the desirability of universality and simplicity, and also about the importance of targeting the deserving, and that when the trade-off between these is made salient, the result is somewhat unpredictable.

A consistent finding across the two studies, perhaps unsurprisingly, is that simplicity of administration is seen as a major strength of UBI, and people who place a high value on such simplicity support the policy more strongly. In both studies, the pandemic increased the importance of such simplicity. Delving further through our follow-up questions in study 2, respondents felt that the pandemic favoured simplicity because verification by the government of who was in need would be harder now; and, particularly, demonstration of need by desperate citizens would be difficult and lead to unacceptable delay. Relatedly, in study 2, respondents felt that the pandemic placed a greater value on the system being able to cope with unpredictable change and avoid people falling between the cracks, again strengths of UBI. These findings make sense: if the effects of the pandemic are to spread precariousness and unpredictably changing need to all classes and occupations, then any solution based on carefully identifying the needy and eligible groups risks failing on a large scale.

Relatedly, in both studies we found that the pandemic led to an increase in the importance of reducing people's stress and anxiety; and again, this was a property where UBI was rated highly. The pandemic was thought to have increased stress and anxiety mostly for people who were *not* previously being helped by the welfare system. That is, the effect of the pandemic is not so much to have made things even worse for those who were already in precariousness and need, but to bring people not previously at risk of that state firmly into it. Thus it makes sense that respondents would have shifted their preference towards inclusion of the whole population into a universal social safety net, rather than making the selective safety net more generous for those already eligible for it. This helps square our findings with the previous literature on deservingness, which finds welfare schemes are popular to the extent that they are seen as benefiting those who are needy, try to reciprocate, and have been affected by things outside of their control (Aaroe and Petersen 2014; van Oorschot 2006; Piff et al. 2020). The deservingness literature suggests that people will have reservations about UBI, since those who benefit do not necessarily meet these criteria. However, if the pandemic means that *anyone*, at any time, and for an identifiable reason which is obviously beyond their personal control, may fall into sudden but deserving need, then a universal system seems more attractive, even if a collateral effect is that everyone else receives it too. The pandemic may have accelerated, in people's minds, the process that many pro-UBI commentators have previously attributed to automation: the bringing of greater and greater fractions of the population into a precariousness not of their making, until the point where since the nearly whole population is in this state, universality becomes the only reasonable option.

We must stress that our study concerns the public's perceptions of whether the pandemic means that UBI is now a better social policy, and their reasons why. Thus, our data shed no light on whether UBI would actually, by objective criteria, be a better policy given that the pandemic has happened, or why. Interestingly, though, there is generally a fairly good alignment between our respondents' reasoning about UBI, and the positive arguments advanced for the policy in the literature. For example, our respondents felt that a UBI scheme would be effective in reducing stress and anxiety. Reduced stress and anxiety have indeed been observed in multiple UBI-related trials and natural experiments, and these effects form a major part of the academic argument for the policy (Johnson, Johnson, and Webber 2020).

One limitation of our study is that the samples are not nationally representative. We would thus be cautious about interpreting the absolute levels of UBI support as indicative of the state of public opinion in either country. However, this was not the goal of our study. Rather, our interest was in the shift in support associated with the pandemic, and the way this related to shifts in what respondents thought of as important. We measured these at the within-individual level (though see

below). Our samples were fairly diverse in age, subjective socioeconomic status and political orientation, so it is reasonable to infer that the clear shifts we observed in our samples imply the existence of shifts at the population scale too. Moreover, the absolute levels of support that we observed for normal times were not so far above the recently observed range. For the UK, for example, polling in recent years has suggested around half or more of representative samples support or strongly support the policy (Ipsos MORI 2017; Roosma and van Oorschot 2019). Our observed mean normal-times support of 64 out of 100 may well lie in a plausible range for the current state of the population, especially if support has been increasing generally over the last three years. We also reconstructed some expected relationships that are thought to exist in the whole population (Roosma and van Oorschot 2019): greater support for UBI from those on the political left, no gender difference, and greater support from those who seem themselves as being in weaker socioeconomic positions (though this was significant only in study 1). Thus, we do not see the non-representative nature of our sampling as a major flaw in the study as long as the data are not used for purposes they do not suit.

Another limitation is potentially more serious. Our assessment of normal-times support was taken during the pandemic, simultaneously with the pandemic-times measures, by just asking the respondents what they would have thought had the pandemic not occurred. Of course, this is a counterfactual. A better design would involve a longitudinal panel study with genuinely separate pre-pandemic and peri-pandemic responses. However, we initiated this research only once the pandemic had begun. This limitation could actually lead to us underestimating the key pandemic-related shift in support. If respondents' normal-times responses were contaminated by their current high level of support due to the ongoing pandemic, then the true opinion shift they have undergone in the last six months or so may be larger than our study implies. In any event, this is unknowable by any means available to us.

These limitations aside, our findings, as well as specifically demonstrating an increase in support for UBI as a consequence of the pandemic, contribute to a general view of political preference formation and the sources of social change. Nettle and Saxe (2020) argue that intuitive political preferences are not fixed individual-differences variables, but are continuously generated by a structured psychology that is highly responsive to situational features. In other words, the same people generate different ideas for how a society should work in wartime than peacetime, or when heterogeneous rather than homogeneous. They do so because they spontaneously represent and infer the demands and difficulties of each situation, leading them to weight possible advantages and disadvantages differently as the situation changes. The COVID-19 pandemic has changed the social and economic situation in massive ways for millions of people in the two countries we studied. It therefore represents a natural experiment for Nettle and Saxe's view of political cognition. It would be problematic for that view if we did *not* observe large pandemic-related changes in perceptions of what features of a social policy were important, and hence which policies were preferred. It would be interesting to explore what other social policies, beyond cash transfer schemes, people's views may have abruptly shifted in.

More generally, historical accounts of how societies change, particularly in regard to the expansion of social assistance and universal services, often stress the role of large exogenous events. For example, expanded welfare provision has been linked historically to the experience of war (Kasza 2006; Obinger and Schmitt 2019), and the influenza pandemic of 1918-19 has been implicated in the gradual creation of universal access to health care (Breitnauer 2019). Political change is not only driven by public opinion, but it is partly so. The kinds of shifts we observe here in relation to the COVID-19 pandemic provide some insight into how changes in popular opinion and belief may arise spontaneously from important society-wide exogenous events, and hence into how those events can often precipitate subsequent social change.

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